

ADVANCED MARKETING LEADERSHIP

TURNING TODAY'S MARKETING TALENT INTO TOMORROW'S LEADERS

Professional Certification of Advanced Marketing Leadership

NZ's CMO's 4:30 PM NETWORK DRINKS

8:30 AM	INTROS	8:30 AM	RECAP	8:30 AM	RECAP	8:00 - 9:00 AM	CRAFTING SUCCESSFUL PARTNERSHIPS WITH YOUR	8:30 AM	RECAP	8:30 AM	RECAP
9:00 - 9:45 AM	CEO PANEL - IDEAL ATTRIBUTES OF A CMO	9:00 - 10:00 AM	Q&A WITH JASON PARIS Jason Paris - One NZ	9:00 - 9:45 AM	CREATING AND SUSTAINING A		AGENCY	9:00 - 10:00 AM	THE ART OF LEADING A LARGE TEAM	9:00 - 12:30 PM	THE 12 POWERS OF A MARKETING LEADER
	Caroline Rainsford - Google NZ Clive Omerod -AS Colour	10.00.10.15.11			CUSTOMER-CENTRIC ORGANIZATION		Islam ElDessouky - The Coca-Cola Company (US)		Suzi McAlpine		Thomas Barta
	Aisha Daji Punga - ImpactFULLco Rob Harvey - dentsu Aotearoa	10:00-10:45 AM	ENVIRONMENTAL, SOCIAL AND GOVERNANCE - WHAT DOES IT MEAN FOR		Jo Mitchell - The Warehouse Group (Marketer of the Year 2019)	9:00 - 11:45 AM	HOW TO NEGOTIATE AND INFLUENCE C SUITE USING BEHAVIOURAL SCIENCE	10:30 - 11:30 PM	MANAGING MULTIPLE PRIORITIES AND	12:30 - 1:00 PM	LUNCH
9:45 - 10:30 AM	SO YOU WANT TO BE A CMO? HAVE A PLAN		MARKETING LEADERSHIP? Felicity Christie - Sustainability	9·45 - 10·30 AM	5 TRAPS TO AVOID AS YOU		Colleen Ryan - TRA		AVOIDING BURNOUT Suzi McAlpine		STRATEGIC INFLUENCE: DEFINING MARKETING'S
	Shane Evans – SBS (Marketer of the Year 2021)		Marketing Group	0.40 10.00 AIII	GAIN POWER AS A LEADER	11:45 - 12:15PM	MANAGING BRAND CRISIS	11.20 12.1EDM	"NEXT-GEN TEAM		ROLE IN SHAPING CORPORATE VISION
11:00 - 12:00 PM	HARVARD CASE STUDY	11:15 - 12:00 PM	THE ART OF PROBLEM SOLVING		Tony Gardner - Archetype		Kelly Grindle - Special PR	11:30 - 12:13PM	MANAGEMENT: AI SOLUTIONS FOR EFFECTIVE		Frankie Coulter - Goodman Fielder NZ
	Drew Franklin - University of Auckland		Carl Davidson - Truwind Research First	11:00 - 1:00 PM	HARVARD CASE STUDY PRESENTATIONS	12:15 - 12:45 PM	HARVARD CASE STUDY		LEADERSHIP"		(Marketer of the Year 2024)
12:00 - 12:45 PM	LUNCH	12:00 - 12:30 PM	LUNCH		Solutions	12:45- 1:30 PM	LUNCH		Travena Addenbrooke - Spark NZ	1:45 - 2:45 PM	THE PATHWAY TO C-SUITE Andy Lark
12:45 - 1:45 PM	CHEAT SHEET FOR		THE ART OF PROBLEM	1:00 - 1:30 PM		1:30 - 2:30 PM	NODS AND EYEBROWS	12:15 - 12:45 PM	LUNCH	2:45 - 3:15 PM	PROJECT PREPARATION
	PRESENTING Miriam Chancellor - naked	12:30 - 1:45 PM	SOLVING	1.00 0.00 0.4	With MA board members		Mike Felix - dentsu Aotearoa Brett Colliver - dentsu Aotearoa	12:45 - 1:15 PM	CASE STUDY PREP	3:15- 4:30 PM	PROJECT
	audience		Carl Davidson - Truwind Research First	1:30 - 2:30 PM	MAKING THE HARD CALLS	2:45 - 3:30 PM	DEVELOPING RESILIENCE	1:15 2:15 DM	DATA DRIVEN SERVICE		PRESENTATIONS
1:45 - 2:30 PM	GETTING YOUR BUDGET ACROSS THE LINE - WHAT	1:45 - 3:00 PM	CASE STUDY IN GROUPS		Jodi O'Donnell - TVNZ		TO BUILD YOUR CAREER Lindsay Brittain	1:15 - 2:15 PM	DISRUPTION		Annemarie Browne - Lion NZ Fraser Shrimpton - DB Breweries
	THE CEO AND CFO ARE LOOKING FOR		"BALANCING PRIORITIES AND	2:30 - 3:15 PM	PANEL - INFLUENCING THE C-SUITE	2:45 2:20 DM	CHATHAM HOUSE		Clint Bratton - Proximity NZ		Oliver Downs - Asahi Kelly Grindle - Special PR
	Chris Lamers - MTF Finance Mike Asbridge - MediaWorks NZ	0.00 0.401	DRIVING IMPACT: LEADERSHIP INSIGHTS FROM A TRANS-TASMAN CMO"		Sarah Sandoval - NZ Post Craig James - Goodman Fielder Jodi O'Donnell - TVNZ	2.43 - 3.30 FM	RULES - MY BIGGEST STUFF UPS AS A CMO	2:45 - 4:15 PM	"THE AI MARKETING CANVAS: A FIVE STAGE ROADMAP TO		Jim Lecinski - Northwestern University
2:30 - 3:15 PM	CMO PANEL - WHAT I WISH I KNEW PRIOR TO BECOMING A CMO		Astrud Burgess - ANZ	3:45 - 4:45 PM			Luke Rive - McDonald's NZ Georgia Mahaffie - One NZ Dominic Quin - Foodstuffs NZ		IMPLEMENTING ARTIFICIAL INTELLIGENCE IN MARKETING"	4:30 PM	NETWORK DRINKS
	Renee Milkop-Kerr - Fonterra Simon Hofmann - Kiwibank	3:45 - 4:30 PM	MARKETER TO CMO TO MD - HOW DID THAT HAPPEN		Annabel Fribence - Westpac Group (TBC)		NETWORK DRINKS		Jim Lecinski - Northwestern		
	Shane Evans – SBS Jo Mitchell - The Warehouse		Craig Baldie - Lion NZ	4.45 DM	NETWORK DRINKS				University - Kellogg School of Management		
	Group	4:30 PM	NETWORK DRINKS	4:45 PM	NET WORK DRINKS			4:30 PM	NETWORK DRINKS		
3:45 - 4:30 PM	SPEED MENTORING										

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